

Opendoor

Opendoor is algorithmic real estate company.

They buy a home, hold it for a few days/months,

- [Roles at opendoor](#)

Roles at opendoor

Positions of interest	Skills / Attributes / Disciplines	
	Lifecycle marketing, CRM marketing, email marketing	
	14 years of sales, customer service experience.	
	Leadership skills, analytical skills, sales training and development, organization and collaboration, decision making and conflict resolution	
	<p>Solutions focused strategic communications professional with a strong background in crisis & product communications as well as internal & corporate messaging. Years of experience working with senior leadership on effective communications strategies. Proven ability to manage multiple projects independently, while working under pressure in a deadline-driven environment. Experience includes team management, ad buying, & overseeing external consultants.</p> <p>Specialties: Media, Strategic Communications, Product and Consumer Communications, Issue-Based Communications, Creative Pitching, Social Media</p>	
	Project Management Vendor Management	
	Realtor with Over 20 Years Experience. Virtual Meetup Host Multifamily Investor Nation, Atlanta, GA, Multifamily Co-Syndicator, General Partner. Capital Raiser, YouTube & Facebook Influencer, Experience in most Social Media sites.	

	Okta Certified Professional, Okta Workflows, Meraki Networks Admin, Network Administration, Employee Life Cycle, Automations, API ninja, Jira, Cloudflare, GoLinks, Google Admin, SAML configurations, JAMF	
Product management		
Leadership, Management, Real Estate, Sales, Mortgage	Sr. Sales Manager, increasing productivity for Sales Associates by 3 times, increased customer experience scores by 50%, collaborated on new origination platform, 100% Associate engagement score as a highly recommended Manager. Doubled the sales team size, recruited and trained new talent. My passion is leading people while delivering exceptional service for customers and amazing results for the company.	
Customer Service/Sales	Experienced/Sales/Customer Service/Team oriented	Customer support. Explain offerings, clarify offerings, understand issues that customers have (payment, measurements, fabric questions, timelines etc).
Construction		
Data Analyst, Business Analyst	Data Analysis, Machine Learning, Statistical Exploration, Data Visualization	This seems overblown, but what do I know? Probably someone to understand what actions visitors are taking on the website. Are there some dresses/styles that they prefer compared to others. Do people have any geographical preference? How do we analyze customer acquisition funnel?
Manager	Sales, Pipeline Management, Process Improvement, and Process Flow, People Manager, Project Management	As volume of tailoring increases, looks like they need someone to streamline the process. Communication becomes a bottle neck.
Software Engineering	JavaScript, TypeScript, React, Node.js, Web Development	Someone to build the website to showcase available designs, take user measurements. etc
Senior Backend Engineer	golang, postgres/mysql, mongodb, aws, gcp	Someone to build the website to showcase available designs, take user measurements. etc
Software Engineer	JavaScript, TypeScript, Ruby, Vue.js, React.js	
Mortgage	Mortgage origination, sales, client care and communication. Management.	

Acquisition, sales, customer service, marketing		
Research operations, knowledge management, research analyst	operations management, research communication, vendor management, literature searching	
Marketing, Brand/Content, Video/TV/Film, Global Expansion, Sustainability	Multi-country expansion, global marketing channel strategy, localized branding and activations, and driving business processing efficiency for both B2B and B2C companies. Recent experience in new material innovation, sustainability, and brand awareness building -- next looking to pivot into marketing new brands or products to targeted audiences in tech, D2C, and/or sustainability spaces.	
Project Management and Property Development		
Territory sales manager, outside sales representative, account executive	CONTACT PHONE: 480-492-2388 EDUCATION The Bryman School of Arizona August 2011- June 2012 Diploma in Dental Assisting Phoenix College August 2018- August 2021 Associate Degree SKILLS Communication skills, Problem solving skills, Time management, Bilingual, Negotiating skills, Product Knowledge, Conflict resolution skills, Salesforce software, Expense Management experience, B2B experience, Real Estate, Contracts	
product marketing manager, product manager, marketing consultant	product marketing, growth marketing, go-to-market, product strategy, growth marketing, marketing strategy, consumer marketing	
Account Executive, Sales Manager, Business Development Manager, Strategic Account Manager	SaaS start-up Tech Sales leader, B2B Outside Sales, Sales Manager, Real Estate. Health, Fitness and Wellness Sales Management. Digital Media Sales.	
Product manager, Program manager, Product Ops, Operations Manager, General Manager		
Open		
CS, Transaction Coordinator, open		

Real Estate, Sales, Management, Paralegal, Legal Assistant	30+ years paralegal experience; Real Estate; Word; Microsoft Office Suite; Gmail Suite; Customer Service; Negotiation; Problem Solving	
Sales, Mortgage and Retention Specialist	I'm a personable sales consultant exceeding sales targets by 75%! Motivated sales professional with 31 years of experience seeking to leverage sales and expound on conversion skills. Excellent communication strengths used to maintain client relationships and exceed sales goals to drive revenue.	
Real Estate	Sales, Negotiation, Finance, Title, and legal	
Open to new opportunities	Claim investigator, analysts, data researcher, sales, customer service	
Sales, D&I, account manager, Project Management	Licensed Realtor in three states. Over seven years in sales experience. Ex Opendoor and Ex Zillow employee.	
Senior GRC Analyst, GRC Manager	Third Party Risk, Risk Registry, Implementations	
General Counsel or Deputy General Counsel	Corporate Securities, Governance, Mergers and Acquisitions	
Broker	High volume real estate asset management. Acquisition and resale. ~	
Underwriting, Portfolio Management, Finance, Real Estate	Licensed Real Estate Agent. Strong analytical and quantitative skills. Excellent communication skills. Proficient technological skills using Salesforce, MS Office Suite, DOS, Interact, Hogan, GUS, MAC, Pegasus, Quicken, QuickBooks, Adobe, Statusmart, Edge, Admin and Direct Access.	
Technical Program Manager, Technical Project Manager		
Sr. Insights Manger, Researcher, Consumer Insights Manger, Consumer Insights Director	quantitative and qualitative research, fluent in Spanish,	
Open		
CRM, Email Marketing, Loyalty Marketing		
Project Management, Workflow/ Process Development	Project Management, Notion, Workflow development	

Real estate, executive assistant, customer service	Leadership, customer service, problem solver, analytical thinker	
Mortgage loan originator, sales manager	30 years sales , customer service experience, numerous awards, 4 years MLO experience, Senior MLO , consistent top producer	
Design Strategist, Interior Architect/Designer	Design Strategy, Interior Architecture & Design	
Account Management, Sales , Real Estate, Account Executive, Business Development	Business Development, Sales, Experienced Account Management, G-Suite, CRM, Self-Driven, Entrepreneurial Spirit	
Sales Manager	Accomplished Sales Manager with an extensive background in new Business Development and a successful track record in Sales Management, Marketing and Strategic Planning.	
Project/Property Management	My goal is to obtain a challenging and dynamic career opportunity that will drive me to fully utilize and expand my skill set, which includes strong organizational skill and ability to handle all issues related to property and/or project management.	
Tech roles		
Loan Processor		
Recruiting, HR, Loan Processing	HR, Recruiting, Loan Processing	
Real Estate or Mortgage related positions. Prefer Team Lead or Management	Leadership; Problem Solving; Organized and attention to detail. Ability to adapt and think outside the box	
Project Manager, Renovations/Turn manager		
Sales Manager	Empathetic Leader, Active Listener, Analytical Thinker, Relentless Work Ethic.	

<p>Customer Experience/Success, Program Management, Business Operations, Product Management</p>	<p>Over 20 years of experience and success in IT, Management, Customer Success, and Business Operations. The last 4+ years experience within Voice of the Customer, customer experience, or analytics functions, in a high-growth environment. Experience developing key metrics and tracking satisfaction across the customer journey. Maintaining strong customer relationships - empathize with customers, remove friction, and provide actionable feedback and perspective to help improve the customer experience. Driving customer feedback mechanisms through surveys and proactive outreach. Managing customer escalations processes with root cause analysis and closing the loop Skills: Customer Engagement, Program Management, Leadership, Integration, Microsoft 365 Administration, SharePoint Administration, Power BI, Dynamics 365, Qualtrics, Web Development</p>	
<p>Senior Executive Assistant, Chief of Staff, Admin Manager</p>	<p>In 4.5 years, I've supported dozens of execs at Opendoor in Product, Design, Marketing, and Operations, providing outstanding hospitality, strategic partnerships, and facilitating business-wide operational excellence and efficiency. I've built a strong team of EAs to support the Go-To-Market and Core Business teams. Prior to Opendoor, I worked 1:1 to make a founder's dreams come true at Blue Bottle Coffee.</p>	
<p>Senior Communications Manager, PR Manager, Senior PR Manager</p>	<p>Brand Positioning, Corporate communications, Tech communications, consumer communications, reactive communications, media relations, stakeholder management, cross-functional collaboration, copywriting and editing, presentations and public speaking, presentation design, event planning, Microsoft Office, Canva, Customer Service, Client Relations, people management</p>	
<p>All</p>	<p>Sales, Construction, Negotiation,</p>	

Relationship Management	<ul style="list-style-type: none"> Business Development Business Management Google Suite Microsoft Office Encompass Admin JSON File Editing Leadership Real Estate Mortgage Problem management Working Under Pressure Loan Officer Experience User Interface (UI) CRM software Technical support Communication skills Slack Teaching SaaS Account management Operations management Continuous improvement B2B sales 	
product management		
Mortgage loan coordination and processing, property management, leasing, and Administration	<p>Detail oriented, innovative and self reliant individual who possesses a considerable amount of knowledge regarding administrative and sales techniques. A multi-tasking professional with demonstrated organizational ability, and strong verbal and written communication abilities. Experience in administrative support, sales, event planning, project management and database maintenance. Proven leader and motivated problem solver. Strong knowledge of computers with proficiency in Microsoft Office Suite, Google programs, Yardi, MRI, Onesite and Encompass.</p>	
Project Manager & Estimator	<ul style="list-style-type: none"> Microsoft Office Google Suite Salesforce Asana Team Motivation Problem Solving Quickbooks Slack Project Management Construction Critical Thinking Vendor Management 	
Project management	Project manager, supply chain.	

Leadership in Sales or Marketing	Leadership, Management, Training, Sales, Real Estate, Finance, Telecom, Software	
Managing Editor, Senior Editor, Senior Writer, Manager		
Project Management, vendor management, project coordinator	Vendor management, budgeting, project planning, project coordinato	